



Suganthi Shivkumar
Managing Director – ASEAN/India
Hyperion Solutions Asia Pte Ltd

As Managing Director- ASEAN/India for Hyperion Solutions Asia Pte Ltd, Suganthi Shivkumar manages a team of sales, channels, services, marketing and education professionals in the region.

Since joining the company as Lead Trainer for ASEAN/India in 1998, Suganthi held various positions within Hyperion in the last eight years, culminating to the post of Managing Director for ASEAN/India.

As MD, she works closely with her team and motivates them to be passionately committed to relentless customer satisfaction and service. With much business potential within the ASEAN/India region, she is excited about the markets Hyperion can serve, new channel relationships to build, new solution bundles to create, and new ways of selling to their customers.

As a trusted business advisor, qualified as a Certified Public Accountant, with strong hands-on experience in Finance, she is able to understand her clients' requirements and translate them into reliable working solutions using Business Intelligence and Business Performance Management tools from Hyperion. Helping them manage their business and drive profitability has always been her goal. Her ASEAN and Indian clients includes verticals from Financial Services, Manufacturing, Retail, Telco and Logistics.

Prior to Hyperion, she worked as an auditor for KPMG Peat Marwick Singapore, an accountant for Sembawang Shipyard, and as a business Lecturer in Nanyang Polytechnic. Suganthi is married with two girls. Her interests include walking, reading, photography, cooking, music, theatre and drama.